

**San Francisco State University  
University Advancement  
General Fund Budget Plan Summary 2011/12**

Area	Permanent Positions	Temporary Help	Student Assistant	Total Salaries	Operating Expenses & Equipment	TOTAL
Vice President University Advancement	\$ 510,492	\$ 63,000	\$ 6,500	\$ 579,992	\$ 78,911	\$ 658,903
Development Office	\$ 2,419,895	\$ -	\$ 43,698	\$ 2,463,593	\$ 325,346	\$ 2,788,939
Government Relations	\$ 335,556	\$ -	\$ -	\$ 335,556	\$ 37,650	\$ 373,206
University Communications	\$ 627,996	\$ -	\$ 20,000	\$ 647,996	\$ 198,948	\$ 846,944
Commencement	\$ -	\$ -	\$ -	\$ -	\$ 230,200	\$ 230,200
<b>Total</b>	<b>\$ 3,893,939</b>	<b>\$ 63,000</b>	<b>\$ 70,198</b>	<b>\$ 4,027,137</b>	<b>\$ 871,055</b>	<b>\$ 4,898,192</b>

Area	MANAGEMENT SALARIES	STAFF SALARIES	STUDENT ASST., OVERTIME, TEMP SALARIES	TOTAL SALARIES
Vice President University Advancement	\$ 330,276	\$ 180,216	\$ 69,500	\$ 579,992
Development Office	\$ 1,279,044	\$ 1,140,852	\$ 43,697	\$ 2,463,593
Government Relations	\$ 289,764	\$ 45,792	\$ -	\$ 335,556
University Communications	\$ 280,920	\$ 347,076	\$ 20,000	\$ 647,996
<b>Total</b>	<b>\$ 2,180,004</b>	<b>\$ 1,713,936</b>	<b>\$ 133,197</b>	<b>\$ 4,027,137</b>

Area	MANAGEMENT SALARIES	STAFF TIME BASE	STUDENT ASST., OVERTIME, TEMP TIME BASE	TOTAL TIME BASE
Vice President University Advancement	2.0	3.0	-	5.0
Development Office	14.0	21.5	-	35.5
Government Relations	3.0	1.0	-	4.0
University Communications	3.0	5.8	-	8.8
<b>Total</b>	<b>22.0</b>	<b>31.3</b>	<b>-</b>	<b>53.3</b>

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